

OTE INTERNATIONAL SOLUTIONS S.A.

BALANCE SHEET OF 31st DECEMBER 2002
2nd FISCAL YEAR (1st JANUARY 2002 - 31st DECEMBER 2002)

Tax ID No: 099760493 Tax Office: Athens FAEE Companies Register No.46809/01AT/B/00365



ASSETS	AMOUNTS FOR THE YEAR 2002			AMOUNTS FOR THE YEAR 2001			LIABILITIES	
	ACQUISITION VALUE	DEPRECIATION	UNDEPRECIATED VALUE	ACQUISITION VALUE	DEPRECIATION	UNDEPRECIATED VALUE	AMOUNTS FOR THE YEAR 2002	AMOUNTS FOR THE YEAR 2001
B. SETUP EXPENSES								
1 Formation and setup expenses	14.683,19	14.683,19	0,00	14.683,19	14.683,19	0,00		
4 Other setup expenses	349.996,26	72.642,37	277.353,89	89.316,25	5.960,18	83.356,07	879.000,00	879.000,00
	<u>364.679,45</u>	<u>87.325,56</u>	<u>277.353,89</u>	<u>103.999,44</u>	<u>20.643,37</u>	<u>83.356,07</u>	<u>879.000,00</u>	<u>879.000,00</u>
F. FIXED ASSETS								
I. INTANGIBLE ASSETS								
2 Concessions and Industrial rights	88,04	88,04	0,00	88,04	88,04	0,00		
5 Other intangible assets	8.942.233,44	375.524,01	8.566.709,43	41.802.280,64	1.823.778,67	39.978.501,97		
	<u>8.942.321,48</u>	<u>375.612,05</u>	<u>8.566.709,43</u>	<u>41.802.368,68</u>	<u>1.823.866,71</u>	<u>39.978.501,97</u>		
II. TANGIBLE ASSETS								
4 Machinery -Technical Installations & other equipment	238.519,03	35.708,56	202.810,47	69.690.596,29	24.355.195,54	45.335.400,75		
6 Furniture and other equipment	672.024,26	216.391,46	455.632,80	472.399,26	62.239,03	410.160,23		
7 Fixed assets under construction and down payments	0,00	0,00	0,00	61.370.730,06	0,00	61.370.730,06		
	<u>910.543,29</u>	<u>252.100,02</u>	<u>658.443,27</u>	<u>131.533.725,60</u>	<u>24.417.434,58</u>	<u>107.116.291,02</u>		
TOTAL ASSETS (C+II)	<u>9.852.864,77</u>	<u>627.712,07</u>	<u>9.225.152,70</u>	<u>173.336.094,27</u>	<u>26.241.301,29</u>	<u>147.094.792,98</u>		
III. PARTICIPATIONS & OTHER LONG-TERM RECEIVABLES								
1 Participations in subsidiaries			5,87			0,00		
7 Other long-term receivables			23.986,54			19.478,40		
			<u>23.992,41</u>			<u>19.478,40</u>		
TOTAL FIXED ASSETS (C+II+III)	<u>9.852.864,77</u>	<u>627.712,07</u>	<u>9.249.145,11</u>	<u>173.336.094,27</u>	<u>26.241.301,29</u>	<u>147.114.271,38</u>		
A. CURRENT ASSETS								
I. STOCKS								
1 Merchandise			0,00			4.384,55		
II. RECEIVABLES								
1 Customers	20.941.176,28			20.908.905,55				
Less Provisions	89.953,31	20.851.222,97		89.953,31	20.818.952,24			
4 Currently due and overdue capital subscriptions		0,00			0,07			
5 Short-term receivables from subsidiaries		902.383,24			26.015,76			
11 Sundry debtors		389.763,10			2.656.359,76			
12 Advances and credits control account		2.596,91	22.145.966,22		0,00	23.501.327,83		
IV. CASH								
1 Cash on hand		1.292,94			1.968,64			
3 Sight and time deposits		31.267.851,37	31.269.144,31		16.555.989,28	16.557.957,92		
TOTAL CURRENT ASSETS (D+II+DIV)			<u>53.415.110,53</u>			<u>40.063.670,29</u>		
E. TRANSIT DEBIT BALANCES								
1 Prepaid expenses			293.388,73			2.875.482,86		
2 Noncurrent receivables from currently-earned income			15.550.016,65			771.287,67		
			<u>15.843.405,38</u>			<u>3.646.770,53</u>		
F. TOTAL ASSETS (B+C+D+E)			<u>78.785.014,91</u>			<u>190.908.068,28</u>		
DEBIT MEMO ACCOUNTS								
2 Debit accounts of guarantees & collateral security			69.699,95			120.751,89		
			<u>69.699,95</u>			<u>120.751,89</u>		
A. OWNERS' EQUITY								
I. SHARE CAPITAL								
1 Paid-up (300.000 shares x 2.93 euros)							879.000,00	879.000,00
							<u>879.000,00</u>	<u>879.000,00</u>
III. VALUE ADJUSTMENT- INVESTMENT SUBSIDIES								
3 Fixed asset investment subsidies			0,00					3.813.595,69
RESERVES								
IV. 1 Statutory reserve						44.308,26		7.568,94
3 Special reserves						1.410,86		1.410,86
5 Special law untaxed reserves						42.428,51		42.428,51
						<u>88.147,63</u>		<u>51.408,31</u>
V. Results carried forward							647.307,63	0,00
Profit balance carried forward							<u>647.307,63</u>	<u>0,00</u>
DEPOSITS AND APPROPRIATIONS FOR CAPITAL INCREASE								
VI. 1 Deposits from shareholders (contribution in fixe)						0,00		133.558.611,92
						<u>0,00</u>		<u>133.558.611,92</u>
TOTAL EQUITY (A+III+AVI+AVI)			<u>1.614.455,26</u>				<u>1.614.455,26</u>	<u>138.302.615,92</u>
B. PROVISIONS FOR CONTINGENCIES AND EXPENSES								
1 Provision for personnel redundancy and n						67.731,28		55.197,46
2 Other provisions						82,52		3.257,25
						<u>67.813,80</u>		<u>58.454,71</u>
C. OBLIGATIONS								
II. SHORT-TERM OBLIGATIONS								
1 Suppliers						37.767.822,20		36.137.087,81
5 Tax and duties payable						779.705,11		369.199,45
6 Insurance and Pension Contributions Pay						80.545,39		74.933,80
8 Obligations to subsidiaries						1.646.476,59		11.117.124,98
11 Sundry creditors						3.711,96		4.048.470,97
TOTAL OBLIGATIONS (CII)						<u>40.278.261,25</u>		<u>51.746.817,01</u>
A. TRANSIT CREDIT BALANCES								
1 Unearned income						671,01		22.749,74
2 Noncurrently due current expenses						36.812.630,40		771.287,67
3 Other transit credit balances						11.183,19		6.143,23
						<u>36.824.484,60</u>		<u>800.180,65</u>
TOTAL LIABILITIES (A+B+C+D)						<u>78.785.014,91</u>		<u>190.908.068,28</u>
CREDIT MEMO ACCOUNTS								
2 Credit balances of guarantees and collateral security			69.699,95			120.751,89		120.751,89
			<u>69.699,95</u>			<u>120.751,89</u>		<u>120.751,89</u>

NOTES: 1) The absorption of International Installations and Infrastructures of the parent company OTE S.A. was revoked in accordance with the Extraordinary General Meeting of Shareholders as of 24 February 2003, and therefore net assets of the sector initially contributed, which stood at 134 million Euros, and later changes of about 7 million Euros are not reflected in the financial statements for the year ended. Consequently, the amounts appearing for the year ended are not comparable to those of the previous year 2001. For more information see annex. 2) The company has not been subject to tax audit since establishment, therefore its tax obligations for the unaudited years have not been finalized

OPERATING RESULTS				APPROPRIATION ACCOUNT				
31st DECEMBER 2002 (1.1.2002 - 31.12.2002)				AMOUNTS FOR THE YEAR 2001				
	AMOUNTS FOR THE YEAR 2002		AMOUNTS FOR THE YEAR 2001		AMOUNTS FOR THE YEAR 2002		AMOUNTS FOR THE YEAR 2001	
I. OPERATING RESULTS								
Turnover (sales)		49.859.015,91		38.212.863,71		1.130.440,50		252.298,00
Less Cost of goods sold		46.627.582,65		36.356.523,28				
Gross operating results		<u>3.231.433,26</u>		<u>1.856.340,43</u>		<u>1.130.440,50</u>		<u>252.298,00</u>
Plus Other operating results		106.506,68		0,00				
TOTAL		<u>3.337.939,94</u>		<u>1.856.340,43</u>				
Less 1 Administrative expenses		1.129.848,24		844.710,64				
3 Selling expenses		1.068.409,61		801.108,70		446.393,55		202.300,55
Operating results before financial transactions		<u>1.139.682,09</u>		<u>210.521,08</u>		<u>684.046,95</u>		<u>49.997,45</u>
Plus 4 Credit and related interest		355.651,07		119.076,34				
Less 3 Debit and related expenses		2.018,00		0,00		36.739,32		7.568,94
Total operating income		<u>1.493.315,16</u>		<u>329.597,43</u>		<u>647.307,63</u>		<u>49.997,45</u>
II. EXTRAORDINARY RESULTS								
Plus 1 Extraordinary and non-operating income		42.124,19		59.341,24				
2 Extraordinary profit		68,00		0,00				
3 Prior period income		13.206,08		0,00				
4 Income from unused prior period provisions		0,00	55.398,27	59.341,24				
Less 1 Extraordinary and non-operating expenses		151.996,24		45.862,25				
2 Extraordinary losses		2.913,08		825,11				
3 Prior period expenses		263.363,61		0,00				
4 Provisions for contingencies		0,00	418.272,93	89.953,31				
Operating and extraordinary profit		<u>1.130.440,50</u>		<u>252.298,00</u>		<u>647.307,63</u>		<u>49.997,45</u>
Total fixed assets depreciation		624.706,67		1.150.225,93				
Less That included in operating cos		624.706,67	0,00	1.150.225,93				0,00
NET OPERATING (before taxes)		<u>1.130.440,50</u>		<u>252.298,00</u>				

THE CHAIRMAN OF THE BOD
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ANASTASIOS ANGELOGLIOU
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MAROUSI 17/04/2003

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ANDREAS GALIATSATOS
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AUDIT CERTIFICATE OF CERTIFIED AUDITORS ACCOUNTANTS
To the Shareholders of the Societe Anonyme
"OTEGlobe S.A."

We have checked the above financial statements and the relevant appendix of the Societe Anonyme OTEGLOBE S.A. for the year ended on 31st December 2002. Our audit was performed in accordance with the provisions of article 37 of Codified Law 2190/1920 on Societes Anonyme and the audit procedures deemed appropriate, based on the principles and audit rules followed by the Institute of Certified Auditors Accountants. We have been provided with the books and records kept by the company, and the necessary information and clarifications requested. The company has properly applied the Greek General Accounting Plan. The inventory method has been the same followed in the previous year. We have verified the agreement of the Managers' Report of the Board of Directors to the Ordinary General Meeting of Shareholders with the relevant financial statements. The Appendix includes the information provided for in article 43(a)(1) of Codified Law 2190/1920.

Having considered note 2 of the company below the balance sheet as regards unaudited years, in our opinion, the above financial statements reflect the assets and financial status of the company as of 31st December 2002 and the operating results for the period ended on that date, in accordance with the relevant applicable provisions and accounting principles which have been made accept and present no material differences from those applied in the previous period. It should be noted that no distribution of dividends shall be subject to the unanimous approval of the Ordinary General Meeting of Shareholders, representing 100% of the paid-up share capital.

Athens 22/4/03
AUDITORS ACCOUNTANTS

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