OTE INTERNATIONAL SOLUTIONS SA

Summary financial data and information for the fiscal year from the 1st of January 2005 to the 31st of December 2005 (published as provided by law 2190 article 135 regarding companies drawing up annual financial statements, consolidated or not, in accordance with the IFRS)



The following data and information aims to provide a general update on the financial status and earnings of OTE INTERNATIONAL SOLUTIONS SA. Readers who want to obtain a complete picture of its financial position and results, can access to the annual financial statements prepared in accordance with International Financial Reporting Standards as well as to the audit report from the Certified Auditor Accountant on the company's website at the address <u>www.oteglobe.gr</u> where the information in question is posted.

46809/01AT/B/00/365

KIFISSIAS AVE. 217A MAROUSI Registered offices address:

Competent Prefecture or Court of First

Date of approval of annual financial statement (from which the summary

information was taken):

Auditor Accountant:

Registration Number:

Auditing Company: Type of auditor review report::

Company website address:

3 April 2006

Directorate

NIKOLAOS VOUNISEAS (SOEL Registration no. 18701) KPMG KYRIAKOU AUDITORS ACCOUNTANTS SA

Athens Prefecture – Eastern Athens Sector - Δ SA & Trade

Unqualified opinion www.oteglobe.gr

MEMBERS OF THE BOARD OF DIRECTORS

MICHAEL TSAMAZ (non executive member of the BOD,) CHRISTINI SPANOUDAKI (non executive member of the BOD)

Vice-Chairman: Managing Director: ANASTASIOS ANGELOGLOU (executive member of the BOD) CHRISTOS KATSAOUNIS (non executive member of the BOD.) Member:

Member: KONSTANTINOS FROUZIS (non executive member of the BOD,)

	31/12/2005	31/12/2004
ASSETS		
Fixed Assets	7,608,326	8,383,868
Receivables from customers	49,665,648	80,433,319
Cash	5,671,536	9,996,506
Other assets	1,372,225	1,883,216
TOTAL ASSETS	64,317,735	100,696,909
LIABILITIES		
Long-term obligations	357,067	247,972
Suppliers	42,184,911	85,359,453
Other short-term obligations	9,953,839	6,202,652
Total obligations (a)	52,495,817	91,810,077
Share capital (b)	879,000	879,000
Reserves (c)	462,178	462,178
Retained earnings (d)	10,480,740	7,545,654
Total equity $(\mathbf{e}) = (\mathbf{b}) + (\mathbf{c}) + (\mathbf{d})$	11,821,918	8,886,832
LIABILITIES	64,317,735	100,696,909
CHANGES IN SHAREHOLDER EQUITY DURING THE FIT	NANCIAL YEAR (Amounts in	€)
	31/12/2005	31/12/2004
Shareholder's equity at the beginning of the financial year		
(1/1/2005 and 1/1/2004 respectively)	8,886,834	4,724,180
Profit for period after taxes	5,435,084	4,162,652
	14,321,918	8,886,832
Allocated dividends	(2,500,000)	_
Shareholder's equity at the end of the financial year		
(31/12/05 and 31/12/04 respectively)	11,821,918	8,886,832
OPERATING RESULTS OF THE FINANCIAL YEAR	R (Amounts in €)	
	1/1-31/12/2005	1/1-31/12/2004
	171 01712/2000	1/1-31/12/2004
Turnover total	136,092,184	86,935,782
Charges from international telecommunications carriers Gross Profit	136,092,184	86,935,782
Charges from international telecommunications carriers Gross Profit Profit/(loss) before taxes, financial ,	136,092,184 (116,091,625) 20,000,559	86,935,782 (69,835,208) 17,100,574
Charges from international telecommunications carriers Gross Profit Profit/(loss) before taxes, financial, and investment results and amortizations	136,092,184 (116,091,625)	86,935,782 (69,835,208) 17,100,574
Charges from international telecommunications carriers Gross Profit Profit/(loss) before taxes, financial, and investment results and amortizations Profit before taxes, financial and	136,092,184 (116,091,625) 20,000,559 9,286,326	86,935,782 (69,835,208) 17,100,574 7,678,157
Charges from international telecommunications carriers Gross Profit Profit/(loss) before taxes, financial, and investment results and amortizations Profit before taxes, financial and investment results	136,092,184 (116,091,625) 20,000,559 9,286,326 8,312,510	86,935,782 (69,835,208) 17,100,574 7,678,157 6,677,968
Charges from international telecommunications carriers Gross Profit Profit/(loss) before taxes, financial, and investment results and amortizations Profit before taxes, financial and investment results Total profits before taxes	136,092,184 (116,091,625) 20,000,559 9,286,326 8,312,510 8,285,145	86,935,782 (69,835,208) 17,100,574 7,678,157 6,677,969 6,954,795
Charges from international telecommunications carriers Gross Profit Profit/(loss) before taxes, financial, and investment results and amortizations Profit before taxes, financial and investment results	136,092,184 (116,091,625) 20,000,559 9,286,326 8,312,510	86,935,782 (69,835,208)

CASH FLOW DATA FOR THE FINANCIAL YEAR (Amoun	ounts in €) – indirect method 1/1-31/12/2005 1/1-31/12/2004			
	1/1-31/12/2005	1/1-31/12/2004		
Operating activities				
Profit before taxes	8,285,145	6,954,795		
Add / less adjustments for:				
Depreciation	973,816	1,000,188		
Results (income, expenses, profits and losses				
from investment activities	(63,253)	(276,509)		
Add / less adjustments for changes:				
in working capital accounts or are related to				
operating cashflow::				
(Decrease)/ Increase in receivables	31,296,126	(51,733,351)		
(Decrease)/ Increase in suppliers	(44,227,870)	33,846,160		
Increase in provisions and other obligations	3,330,898	2,538,534		
Increase in provisions and other				
obligations due to retirement	109,095	84,336		
Increase in other assets	(1,787)	(101,916)		
Taxes paid	(2,438,022)	(4,423,278)		
Total outflows from operations ζ (α)	(2,735,852)	(12,111,041)		
Investment activities				
Purchase of tangible assets	(201,252)	(759,475)		
Sales of tangible assets	3,711	14,876		
Investment purchases	-	(655,350)		
Interest received	55,092	267,619		
Total outflows from investment activities (β)	(142,449)	(1,132,330)		
Financing activities				
Dividends paid	(2,500,000)	_		
Total inflows / (outflows) from financing				
activities (c)	(2,500,000)	-		
Net increase/ (decrease) in cash flows				
for the period $(a) + (b) + (c)$	(5,378,301)	(13,243,371)		
Cash and cash equivalents at the beginning				
of the period	8,485,996	21,729,367		
Cash and cash equivalents at the end of the period	3,107,695	8,485,996		

Additional data and information

- 1. The Company's financial statements are included in the consolidated balance sheet of the company OTE SA, that has its registered offices in Greece, Its participation in the share capital is 100% and it is incorporated with the method of consolidation.
- 2. There is no change in the application of accounting policies or the basis of assessment which would affect the equity and the results of the Company,
- 3. There are no disputes litigious or under arbitration with court or administrative bodies which may have a significant effect on the financial state of the Company,
- 4. There are no liens on the Company's fixed assets,

- 5. At the end of the current fiscal year the total of employee personnel of the company was 136 employees of which 23 employees assigned from the OTE Group and 15 employees under secondment from the OTE Group to OTEGlobe, At the end of 2004 the total of employee personnel of the company was 117 employees of which 17 employees assigned from the OTE Group and 14 employees under secondment from the OTE Group to OTEGlobe,
- 6. The amounts of sales and purchases in full since the beginning of the accounting period and the balances from the receivables and the obligations of the Company a the end of the current period that are the result of transactions with parties that are related to it terms of IAS 24 are the following:

€ 90.474.536 Goods and services sale Goods and services purchases € 79.553.687 ii) Receivables from related parties €31.719.652 i) Υποχρεώσεις προς συνδεδεμένα μέρη € 29,096,236

- 7. The Company has not been audited by the tax authorities for the fiscal years from 2002 to 2005
- 8. Profits per share were calculated on the basis of the total number of shares in issue,
- 9. There are no significant events that took place after the 31st of December 2005 and which ought to be communicated or would change the items in the published financial statements,

Marousi, 3rd of April 2006

THE CHAIRMAN OF THE BOD THE MANAGING DIRECTOR ANASTASIOS ANGELOGLOU MICHAEL TSAMAZ

THE FINANCIAL DIRECTOR KONSTANTINOS ANDREOU ID CARD NO X 069599

THE HEAD OF THE ACCOUNTING DEPARTMENT ANDREAS GALIATSATOS ID CARD NO., I **226743** – 1ST CLASS LICENCE NO, **0015278**

ID CARD NO Σ 648394

ID CARD NO $\Sigma\,700812$